

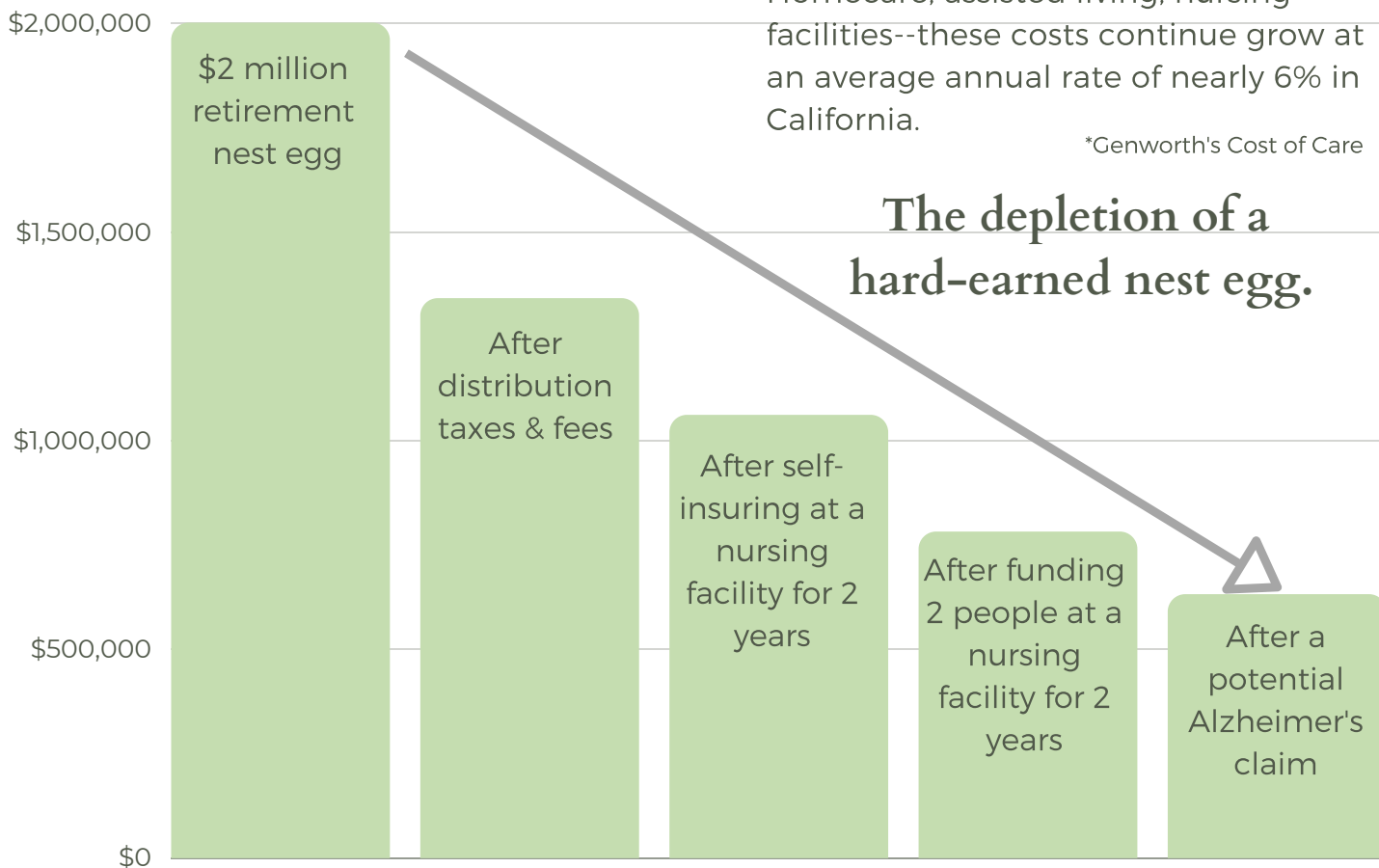
# Long-Term Care Insurance

LONG-TERM CARE insurance protects your clients' retirement savings. If your client plans to live to age 65 then that individual can plan on a 70% chance of using long-term care services, and the probability that this client will also act as a caregiver at some point in retirement is also higher than ever. Your job is to make sure your clients are financially prepared for that endeavor.

We offer:

- Tax-Qualified LTC
- Linked Benefit LTC
- Accelerated Death Benefits
- The average cost for a private room in a nursing facility is \$8,821/month. Homecare is \$4,576/month.
- In the San Francisco area, the cost for a private room in a nursing facility is \$182,500 annually.
- Homecare, assisted living, nursing facilities--these costs continue grow at an average annual rate of nearly 6% in California.

\*Genworth's Cost of Care



**The depletion of a hard-earned nest egg.**

**Y E T W R T H**<sup>®</sup>  
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